CISCO

700-150

QUESTIONS AND ANSWERS

FREE VERSION

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Exam Name: Introduction to Cisco Sales

Certification Provider: Cisco

Exam: Introduction to Cisco Sales

Duration: 2 Hours

Q1.

Cisco TrustSec software-defined segmentation is simpler to enable than VLAN-based segmentation. Which of the following is not a feature of TrustSec?

    A. Diversified compliance

    B. Apply policies across the network

    C. Lower operational expenses

    D. Reduce risks

Correct Answer

Answer: A

Q2.

AMP for endpoints decreases time to detection. What is Cisco's security time to detection?

    A. 8 hours or less

    B. 7 hours or less

    C. 10 hours or less

    D. 6 hours or less

Correct Answer

Answer: D

Q3.

The Cisco enterprise routing portfolio delivers an uncompromised experience across which 4 areas?

    A. Cloud, Branch, WAN and Firewalls

    B. Cloud, LAN, WAN and Data Centre

C. Branch, Cloud, Data Centre and WAN

D. Data Centre, Cloud, Branch and LAN

Correct Answer

Answer: C

See the explanation below.

https://www.cisco.com/c/dam/en/us/products/collateral/routers/4000-series-integrated-services-routers-isr/enterprise-routing-portfolio-poster.pdf

Q4.

What does Cisco call the intelligent, closed-loop, and self-optimizing system built on Cisco DNA?

A. The Assured Network

B. The Automated Network

C. The Encryption Initiative

D. The Network Intuitive

Correct Answer

Answer: D

Q5.

Cisco converged infrastructure simplifies and speeds up infrastructure deployment with integrated and hyperconverged systems. Which of the following is not one of the solutions?

A. FlashStack

B. Hyperflex systems

C. VirtualStack

DFlexPod

Correct Answer

Answer: C