



Pass4IT

CISCO
700-651

QUESTIONS AND ANSWERS

FREE VERSION

(LIMITED CONTENT)

Thank you for downloading our reliable exam questions
for more exams you can visit:

<https://www.pass4it.com/all-vendors>

Certification Provider: Cisco

Exam: Cisco Collaboration Architecture Sales Essentials

Q1.

How long do new workforce employees stay with a company on average?

- A. 5 to 10 years
- B. 9 to 15 years
- C. 3 years or less
- D. 3 to 5 years

Correct Answer

Answer: B

Q2.

Which feature of SWSS eliminates the need to repurchase software licenses?

- A. software updates
- B. expert support
- C. license portability
- D. license updates

Correct Answer

Answer: C

See the explanation below.

When purchased with Cisco ONETM Software, SWSS provides support for license portability. During a hardware refresh, this allows you to reassign license entitlements from one hardware platform to another and eliminates the need to purchase new software licenses.

https://www.cisco.com/c/dam/en_us/services/portfolio/documents/support-service-qa.pdf

Q3.

How does Cisco Enterprise licensing provide a customer advantage?

- A. It requires individual licensing per device
- B. It simplifies collaboration solutions
- C. It simplifies bandwidth licensing
- D. It requires individual licensing per product

Correct Answer

Answer: B

See the explanation below.

<https://www.cisco.com/c/dam/en/us/products/collateral/software/q-and-a-c67-738992.pdf>

Q4.

Which options are the Cisco user-based license models?

- A. Cisco UWL and Cisco UCL
- B. Cisco WUL and Cisco CUL
- C. Cisco Flex Plans
- D. Cisco User Integration and Adoption Plans

Correct Answer

Answer: A